

24th November 1997

TO WHOM IT MAY CONCERN

Richard Brian Gerard McSharry

Richard has worked for Wace Corporate Imaging for the past eighteen months having previously been employed as a teacher of Computer Studies in secondary education. Much of the work in which he is involved is in software and systems development and in presentations of this work to management and clients. Richard very quickly proved himself to be highly competent in many areas, fitting quickly into the team with a sense of drive and commitment to his work.

Richard was first recruited as an Implementation Specialist working on the Financial Management and Accounting System, a Progress based system running under HP-UX with Access and VB-based front-ends. Although he had no previous knowledge of Progress or Unix, he quickly added them to his existing skills and after only three months was given full responsibility for this system.

For the past six months Richard has been working as a Business Solutions Consultant. He has been involved in several projects, both with original software development, business and systems analysis, systems maintenance, implementation and training. He has demonstrated a high level of competence in all these areas and works in the main very much on his own initiative.

I have no hesitation in commending Richard to you. He is an affable person with excellent interpersonal and communication skills. His strong analytical ability allows him to pick up new information quickly and he demonstrates a keenness to apply his knowledge and skills to solving challenging business problems.

Yours faithfully,



William Kershaw
Divisional MIS Manager